

## ASX Announcement 11 September 2025

## **IODM – UK Revenue Update**

IODM Limited (ASX: IOD) ("**IODM**" or "the Company"), is pleased to provide an update on its' United Kingdom Education ("UK Education") segment revenue

Within the announcement of 11 August 2025 the Company advised that July 2025 revenue increased 242% over the Previous Corresponding Period ("PCP") to AUD\$250,00. The momentum witnessed in July has continued with August 2025 revenue growth of **210%** on PCP.

UK Education Performance August 2025 v PCP						
Educational	Aug-24	Aug-25	Uplift			
Institution (EI)	AUD\$	AUD\$	AUD\$	%		
Existing El's	67,000	141,000	74,000	110%		
New El's	-	67,000	67,000			
Total	67,000	208,000	141,000	210%		

AUD/GBP assumtion = 0.5004

Combined with July's performance, August year to date ("YTD") UK Education revenue increased to AUD\$458,000, a 227% increase on PCP. Pleasingly, revenue from Existing Educational Institutions (El's) enjoyed an uplift in revenue of 122%, once more evidencing the intrinsic value-add attractiveness to those El's adopting the IODM Connect platform and the consequential increased share of wallet available to the Company.

UK Education Performance August 2026 YTD v PCP						
Educational	FY25 YTD	FY26YTD	Uplift			
Institution (EI)	AUD\$	AUD\$	AUD\$	%		
Existing El's	140,000	311,000	171,000	122%		
New El's	-	147,000	147,000			
Total	140,000	458,000	318,000	227%		

AUD/GBP assumtion = 0.5004

IODM estimates 1QFY26 Group cash receipts to be c. AUD\$815,000, an increase of 69% on PCP and inclusive of UK Education revenue in an amount of AUD\$614,000 (an increase of 110% on "PCP").

IODM CEO, Mark Reilly said:

"The August FY26 year to date revenue escalation, achieved during the traditionally quiet quarter for UK Educational Institutional billing, augurs very positively for the busy 2Q26 invoicing cycle."

This announcement is authorised by IODM's Board of Directors.

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## **About IODM**

IODM is a leading accounts receivable ("AR") solution provider that utilises digital technology to optimise automation. The product ("IODM Connect") is a unique cloud-based software platform delivering a complete working capital communications solution comprising a fully integrated end-to-end AR process supporting clients with invoicing, query management, payment reminders, escalation, analytics and more.

IODM Connect drives and delivers increased client productivity and timely customer payments while reducing costs, minimising human error and decreasing bad and doubtful debt provisioning. The AR solution is currency agnostic and a customisable application that seamlessly integrates with any accounting ERP software package.

IODM operates globally and is headquartered in Melbourne, Australia. To learn more, please visit <a href="https://www.iodmconnect.com">www.iodmconnect.com</a>

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